**GLOBAL EXPRESSION OF INTEREST (EoI) FOR PROVISION OF VARIOUS EQUIPMENT/SERVICES RELATED TO DRILLING/COMPLETION/WELL SERVICES, WORKOVER RIGS AND OTHER MISCELLANEOUS SERVICES FOR OALP BLOCKS IN ASSAM, GUJARAT, and RAJASTHAN**

Vedanta Ltd. is the world’s 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India’s GDP, as per IFC. We are investing $9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of $15 Bn

Cairn Oil & Gas, Vedanta Ltd., is India’s largest private oil and gas exploration and production company having current interest in 58 blocks and accounting for more than a quarter of India’s domestic crude oil production. Cairn Oil and Gas has a vision to achieve 50% of India’s crude production and contribute to India’s energy security.

**Brief Scope of Work**

Vedanta Limited (Cairn Oil & Gas) has been awarded multiple exploration blocks throughout India pursuant to the Open Acreage Licensing Policy (OALP). The Company has aggressive exploration plans to commence hydrocarbon resource establishment and subsequent exploration activities in these OALP blocks in a fast track timeline.

To achieve these objectives, Vedanta invites Contractors with proven capabilities and demonstrated performance to express their interest to participate in the Competitive Bidding Process for the following categories of services/supply:-

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| **Sl. No.** | **Category** | **Description** |
| 1 | Integrated Drilling Services\* | 1. Cold Cutting and Hydraulic Torque Services
2. Provision of Slick line Services
3. Supply of N2 and Pumping Services
4. Provision of Supply of Tubing Conveyed Perforation and associated Services
5. Provision of Mud Logging Unit Services
6. Supply of Cementing & Mud and associated Services
7. Supply of Drilling Bits; Provision of Drilling, Fishing and Abandonment tool services
8. Wellhead running services
9. Provision of Vertical Seismic Profiling liner and cutting corals services
10. Coring Services
11. Provision of Casing & tubing running Services
12. Provision of Directional Drilling, MWD, LWD, Performance Motors, Rotary Steerable System, and Directional Planning Services
13. Supply of Drilling & Completion Fluids Chemicals and Associated Services
14. Provision of equipment and personnel for drilling, fishing, milling tools and services
15. Provision of equipment and personnel for wireline/ E-line logging service (Open hole and Cased Hole)
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| 2 | Workover rigs | Provision of Rig equipment and services for completing/ working over the well (Assam - min 100MT, RJ/CB- min 50MT) |
| 3 | Surface/ Extended Well Testing Services | Provision of Surface/ Extended Well test packages and Associated Services (Assam – 700-1500 BOPD 5K/10K , RJ/CB- min 500 BOPD 5K/10K ) |
| 4 | Completion Equipment and Services | Provision of Completion Equipment and associated Services like Packers, SSD, nipple, plugs, flow couplings, blast joints. |
| 5 | Environment Compliance | Provision of Environment Compliance Monitoring Services |
| 6 | PVT and Crude Assay | Provision of PVT and Crude Assay |
| 7 | Oil Trucking/ HSD Bowser / Water Tanker services | 1. Provision of Oil Trucking/ HSD Bowser
2. Provision of Water Tanker services
 |
| 8 | Waste Management | Effluent Treatment Plant & Waste Management & Vacuum Truck |
| 9 | Geological Studies | 1. Biostratigraphy
2. Chemostratigraphy
3. Advanced Organic Geochemistry
4. Advanced Geochronology.
5. Fluid Inclusion Stratigraphy
 |
| 10 | Logistics Service | Logistics of all tangible movement |
| 11 | Fuel | Provision of Fuel |

\*Bidders can express interest for all the services under IDS or individual Services which they can provide.

 In view of the nature of the scope, only those Contractors/ suppliers possessing the requisite and proven record of performance and can demonstrate, through submission of documents, in executing at least similar jobs should respond to this notice.

Please note the below criterion which may be used for preliminary short listing of bidders for future tenders. Company reserves the right to modify these criteria based on tender specific requirements, which shall be communicated to bidders appropriately.

**Financial Criteria**

**Turnover‐** Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated Average Annual Contract value

**Net Worth**- Positive net worth in each of the immediately preceding two (02) financial years

**Liquidity ratio** in each of the preceding two (02) financial years shall not be less than 1

Also, note -

* + Standalone financials of the bidding entity will only be considered, Where the bidding entity is unable to meet the financial evaluation criteria, Parent/ Holding co. audited financials can be considered, subject to:

(i) Acceptance to submit financial guarantee in the form of 10% Bank Guarantee of Contract value (in case of award of Contract),

(ii)Commitment letter from Parent/ Holding Co. to provide financial support to the bidding entity,

* + In case of consortium (if allowed), bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them.
	+ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
	+ Latest audited financial statement should not be older than 12 months on the date of EOI.
	+ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
	+ All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation.

**Technical Criteria**

Interested bidders shall have minimum 1 year of experience of providing relevant service/ supply

The interested Contractors should evince interest to participate in the Expression of Interest by clicking on the **“Evince Interest”** link against the corresponding EOI listing on the Company’s website i.e http://www.cairnindia.com and submit their contact details online. Further to this, interested Contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform) and the Contractors would be requested, as a minimum, to submit the **following documents and details**

* Letter of interest clearly indicating project reference
* Detailed Company Information with Organization structure, List of manpower with CVs of key personnel, Support agencies and other facilities & resources
* Details of completion of similar type of projects in the last five (5) years under headings:

a) Brief scope of work

b) Value of work

c) Contract Duration

d) Actual completion of Project

e) Contact details of the Client (Company may approach the client directly for the feedback)

* Details of Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure and sample HSE plan for similar nature of job.
* Details of established Quality Manual, Policy and Procedures, valid Quality Certifications, Accreditations
* Company's financial performance documents (Audited Balance sheets and Profit and Loss statements , Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link against EOI listing on the Cairn website i.e. http://www.cairnindia.com within 10 days from this publication and submit their contact details online.

In case of any issue faced by the vendor during the evincing of interest please contact Manjushree.Samanta@cairnindia.com